

# Learning Styles Inventory

Presented By:



Consulting Group LLC

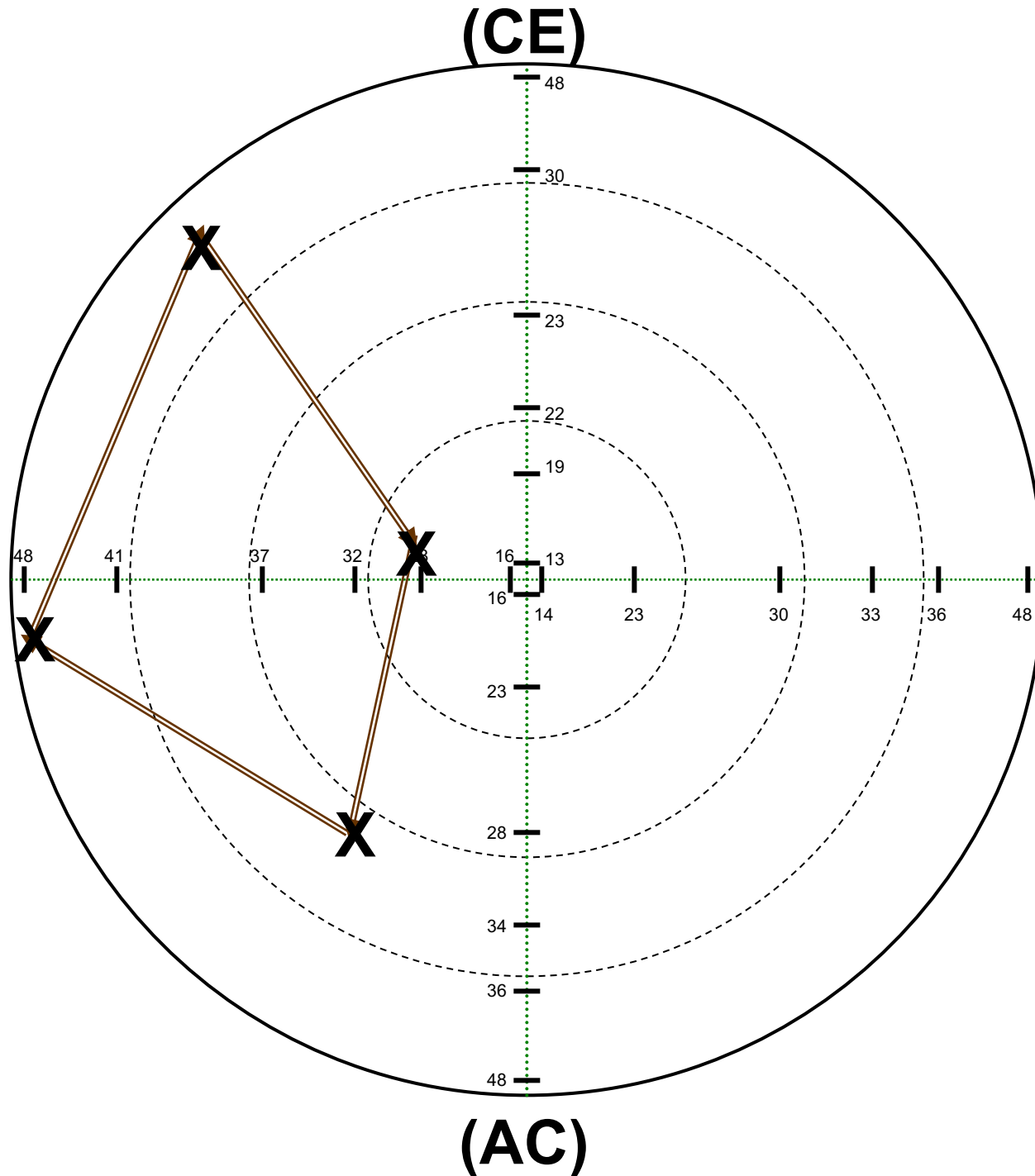
**AE = 32**

**CE = 41**

**RO = 28**

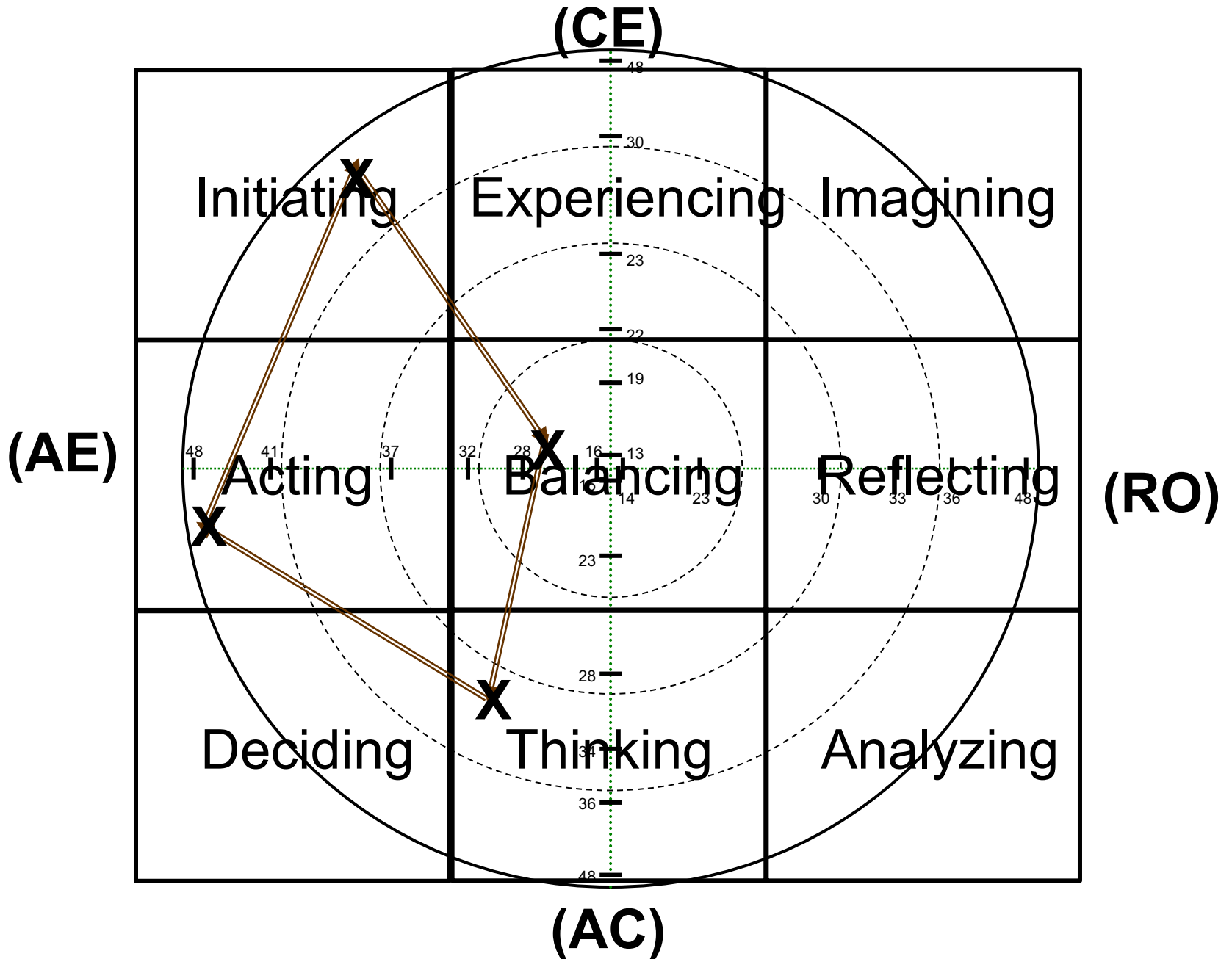
**AC = 30**

**(AE)**



**(RO)**

**(AC)**



$$\boxed{36} - \boxed{28} = \boxed{8}$$

AC CE AC-CE

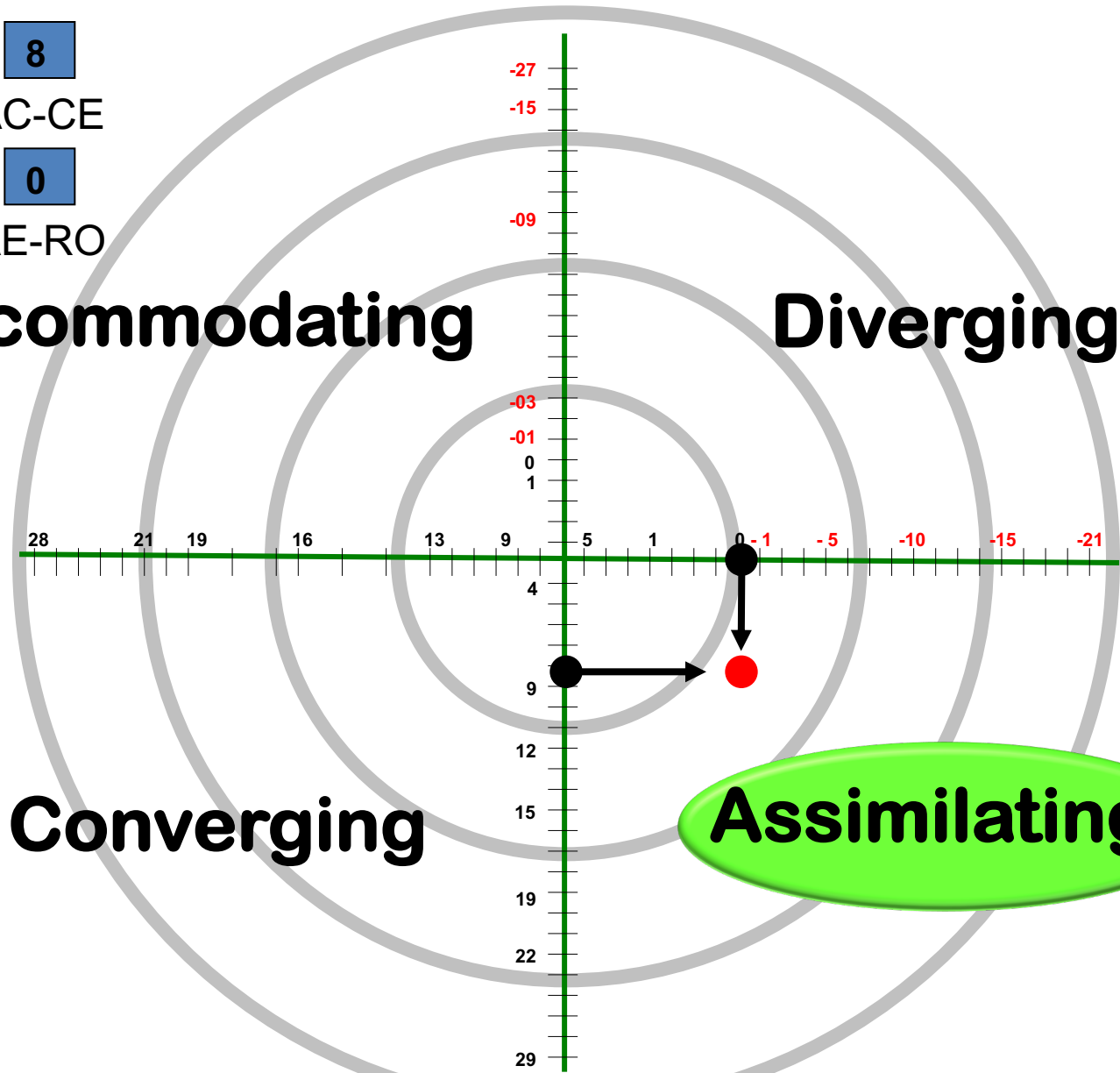
$$\boxed{28} - \boxed{28} = \boxed{0}$$

AE RO AE-RO

**Accommodating**

**Diverging**

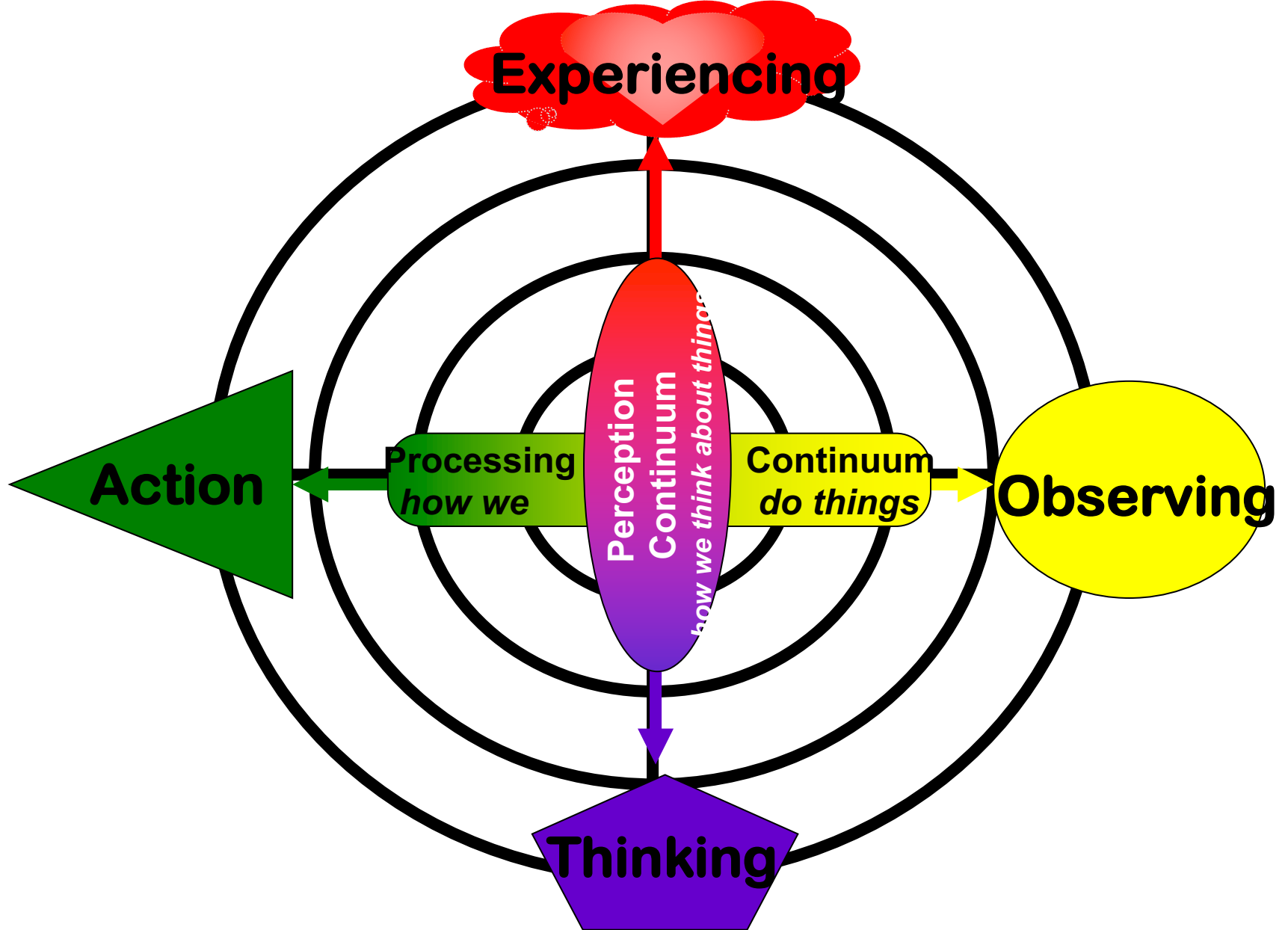
AE - RO



**Converging**

**Assimilating**

AC - CE



# ***Five Questions***

1. What are your greatest strengths as a learner?
2. What are your greatest weaknesses as a learner?
3. What, if anything, would you change about your learning style?
4. What kinds of learning situations help you to learn best?
5. How do you solve problems?

# ***Accommodating***

## **Active Experimentation and Concrete Experience**

### **Personal Preferences**

- Hands on, action oriented
- Enjoys carrying out plans
- Involved in challenging experiences
- Relies on information from others

### **Career Characteristics**

- Deals directly with people
- Seeking / exploring opportunities
- Influencing/ leading others

### **Types of Jobs**

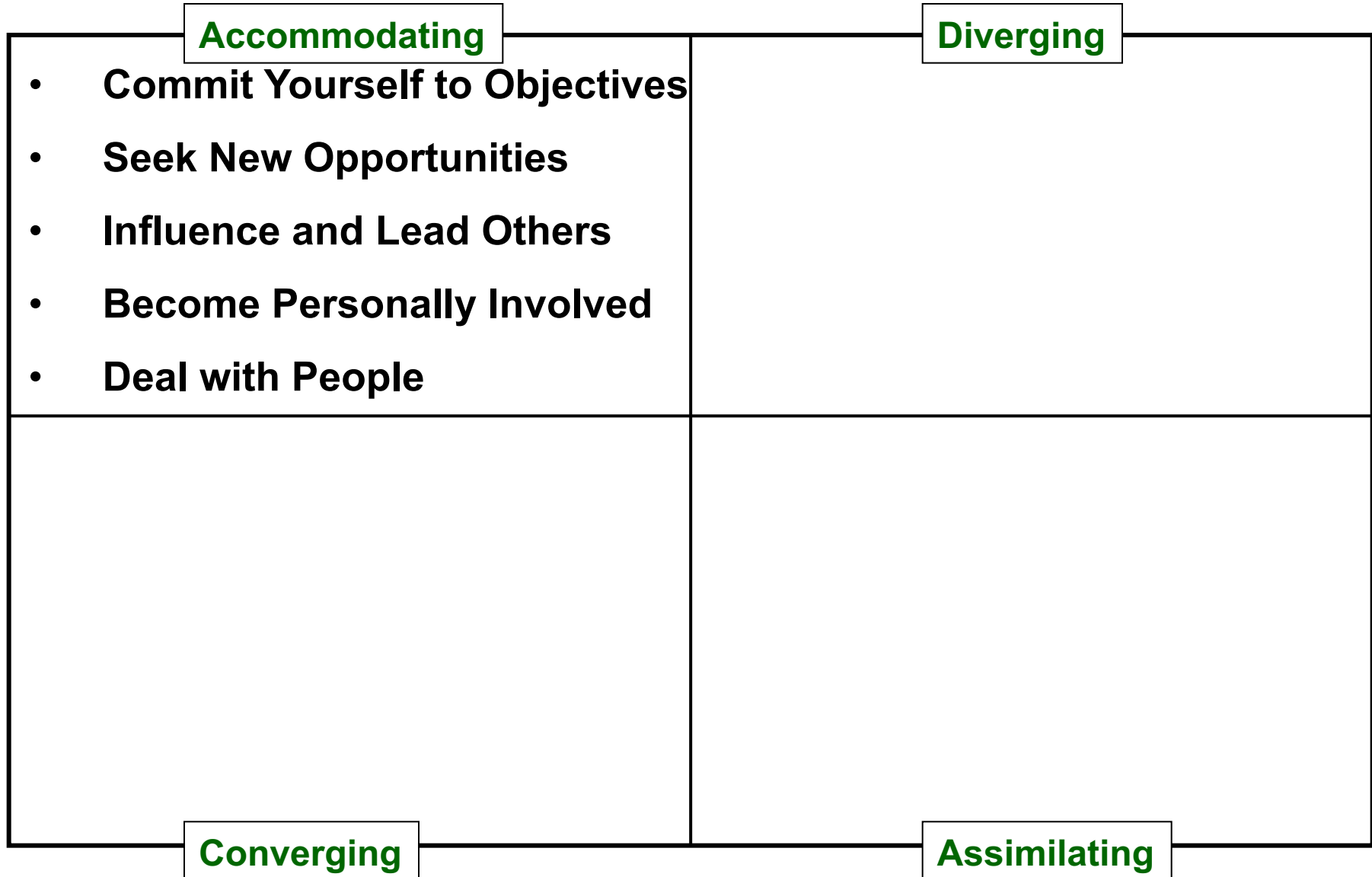
**Management  
Marketing**

**Public Finance  
Government**

**Education  
Human Resources**

**Administration**

# If you want to expand your learning style . . . .





# ***Five Questions***

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# ***Assimilating***

## **Reflective Observation and Abstract Conceptualization**

### *Personal Preferences*

- Uses a wide range of information
- Less focus on people, more focus on abstract ideas
- Logical rather than practical
- Prefer lectures, readings, analytical models and time to think

### *Career Characteristics*

- Organizing Information
- Building Conceptual Models
- Analyzing Quantitative Data

### *Types of Jobs*

**Physical Sciences  
Sociology**

**Mathematics  
Theology**

**Biology  
Law**

**Research**

# If you want to expand your learning style . . . .

<b>Accommodating</b> <ul style="list-style-type: none"><li>• Commit Yourself to Objectives</li><li>• Seek New Opportunities</li><li>• Influence and Lead Others</li><li>• Become Personally Involved</li><li>• Deal with People</li></ul>	<b>Diverging</b>
	<ul style="list-style-type: none"><li>• Organize Information</li><li>• Test Theories and Ideas</li><li>• Build Conceptual Models</li><li>• Design Experiments</li><li>• Analyze Quantitative Data</li></ul>
<b>Converging</b>	<b>Assimilating</b>

# ***Five Questions***

1. What are your greatest strengths as a learner?
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# ***Diverging***

## **Concrete Experience and Reflective Observation**

### **Personal Preferences**

- Open minded, multiple perspectives
- Observe rather than take action
- Brainstorming
- Broad Cultural Interests
- Prefer working in groups

### **Career Characteristics**

- Gathering Information
- Being Sensitive to Values
- Dealing Creatively with Ambiguity

### **Types of Jobs**

Psychology  
Journalism

Nursing  
Literature

Social Work  
Public Policy

Media  
Theater

# If you want to expand your learning style . . . .

## Accommodating

- Commit Yourself to Objectives
- Seek New Opportunities
- Influence and Lead Others
- Become Personally Involved
- Deal with People

## Diverging

- Be Sensitive to Feelings
- Be Sensitive to Values
- Listen with an Open Mind
- Gather Information
- Imagine Implications

## Converging

- Organize Information
- Test Theories and Ideas
- Build Conceptual Models
- Design Experiments
- Analyze Quantitative Data

## Assimilating

# ***Five Questions***

1. What are your greatest strengths as a learner?
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# ***Converging***

## **Abstract Conceptualization and Active Experimentation**

### **Personal Preferences**

- **Practical uses for ideas**
- **Ability to solve problems and make decisions**
- **Rather deal with technical tasks and problems**
- **Prefer to experiment with new ideas and practical applications**

### **Career Characteristics**

- **Experimenting with New Ideas**
- **Creating New Ways of Thinking / Doing**
- **Setting Goals and Making Decisions**

### **Types of Jobs**

**Computer Sciences**  
**Environmental Sciences**

**Engineering**  
**Farming**

**Medical Technology**  
**Economics**



# If you want to expand your learning style . . . .

## Accommodating

- Commit Yourself to Objectives
- Seek New Opportunities
- Influence and Lead Others
- Become Personally Involved
- Deal with People

## Diverging

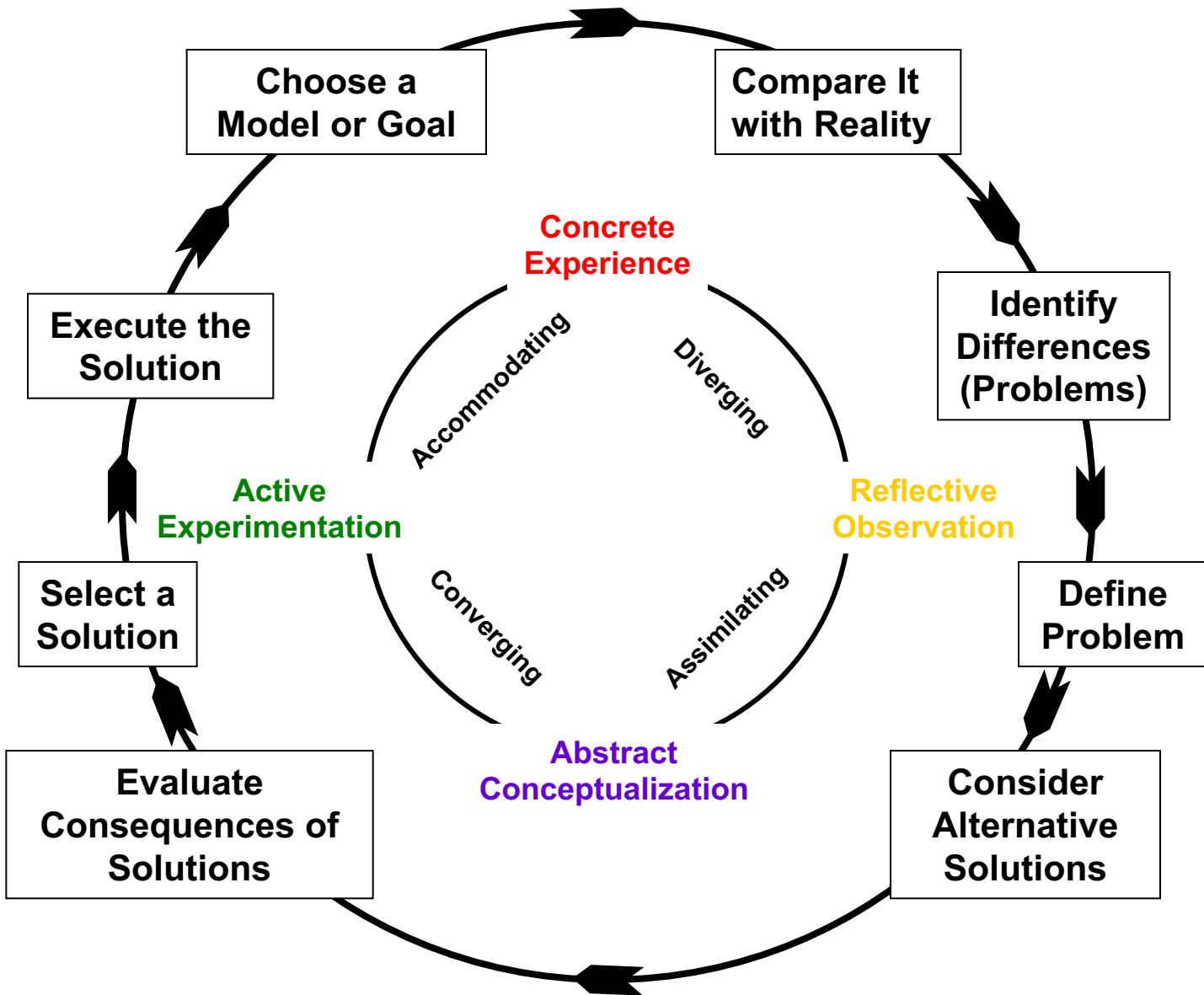
- Be Sensitive to Feelings
- Be Sensitive to Values
- Listen with an Open Mind
- Gather Information
- Imagine Implications

- **Create New Ways of Thinking**
- **Experiment with New Ideas**
- **Choose the Best Solution**
- **Set Goals**
- **Make Decisions**

## Converging

- Organize Information
- Test Theories and Ideas
- Build Conceptual Models
- Design Experiments
- Analyze Quantitative Data

## Assimilating



# Experiencing

*Accommodating*

*Diverging*

- Getting Things Done
- Leading
- Taking Risks
- Initiating
- Being Adaptable & Practical

- Being imaginative
- Understanding People
- Recognizing Problems
- Brainstorming
- Being Open-minded

**Action**

- Solving Problems
- Making Decisions
- Reasoning Deductively
- Defining Problems
- Being Logical

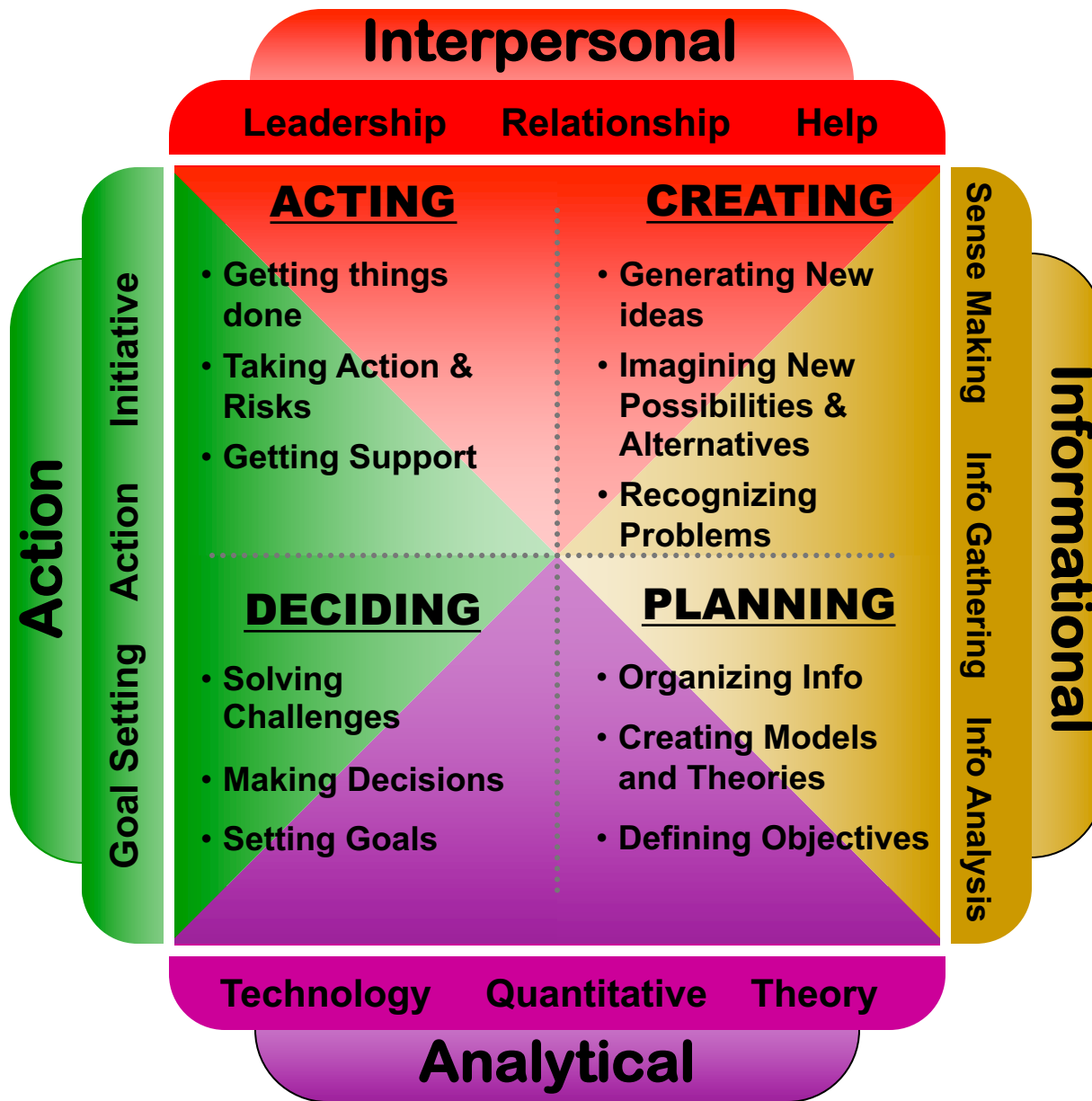
- Being patient
- Developing theories
- Defining Problems
- Creating Models
- Planning

**Observing**

*Converging*

**Thinking**

*Assimilating*



AE - RO

Initiating

Experiencing

Learning

Acting

Doing

Reflecting

Reviewing

Thinking

Analyzing

AC - CE



-27  
-15  
-09

-03  
-01  
0

9

12

15

22

29

Review Pages 9-13 in your LSI Workbook

# ***Your Present Situation***

1. Are you able to use your learning strengths in your present job?
2. Do the demands of your job help you to develop other learning strengths?
3. What are your future career goals?
4. How do you picture yourself accomplishing those goals, given your learning strengths?

# ***Future Development***

1. Develop relationships with people whose learning styles are different from your own.
2. Improve the fit between your learning style and the demands you face.
3. Try to learn in ways that are the opposite of your current preferences.

How do you envision using the idea of Learning Style in developing your Personal Development Plan?